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nGAP Newsletter

nGAP Incorporated (760) 477-8700

GovEx Transitions to Enterprise Functionality

nGAP's Government Exchange (GovEx) is transitioning to functionality that serves both government and private purchasing requirements. This change is highlighted by new shopping cart functionality that is more familiar to the everyday online shopper. In addition, new customers are attracted to GovEx through search engines used daily by millions of shoppers. The result- **GovEx is now open to all buyers!**

The new site provides tools to make searches easier and more informative. Popular items and promotions are featured for a more satisfying shopping experience. More expansive descriptions, with accompanying pictures in most cases, provide a more familiar look to shoppers.

The Future is Bright

GovEx will continue to add functionality, such as technical overviews and specifications. These are coming soon and will make finding items easier both for shoppers to the site and to search engines that will direct more shoppers to GovEx.

While it may seem that our focus has changed to the private sector, government buyers will find the technical information important to their missions. Government buyers often seek "Brand Name or Equal" acquisitions. With the expanded technical information available for search, buyers will be able to take advantage of best value options with far less effort and risk.

Most government sites do not offer this level of functionality.

You can shop GovEx at Govex.ngap.com.

nGAP Incorporated

5256 S. Mission Road
Suite 201
Bonsall, CA 92003

PHONE:

(760) 477-8700

FAX:

(760) 630-1525

E-MAIL:

support@ngapinc.com

We're on the Web!

See us at:

www.ngapinc.com

The Government Year-end Opportunity

Government buyers are encouraged to take advantage of nGAP's staff of experienced procurement specialists to help with the year-end crunch.

nGAP can help in two ways. First, we can help with difficult to find items. We obtain prices from multiple vendors, present the results, and let buyers make their own choices. If desired, we can set up a Blanket Purchase Agreement (BPA) or a Volume Purchase Agreement (VPA) for items to be bought over a specified time period.

Second, if a buyer is shopping GovEx and can't find what they want, they can make a request to GovEx Support using the "Contact Us" link. GovEx will find the best prices and put the results on GovEx as a link within the shopping cart process. The buyer simply clicks on the link, adds the "product" to their cart, and proceeds as normal through checkout. Payment can be made by credit card, with full protection for credit card information. That's pretty easy and helpful, especially as year-end draws near.

About nGAP Incorporated...

nGAP Incorporated is an innovative supplier of procurement solutions to the Federal Government. nGAP solutions are powered by the Government Acquisition Gateway, an interactive forum for Federal Government buyers and vendors.